



Collins Co., Ltd.
Investor Conference
4Q 2025

Vice President : Perry Wang

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Agenda

1. Company Profile
2. Business Coverage
3. Core Business and Investment
4. Financial Results
5. Recent Highlights

Company Profile

Collins Co., Ltd.

- Founded in May 1969
- Listed in TWSE(2906) since December 1989
- Industry: Wholesale and Retail
- Paid-in Capital: NT\$2.091 billion
- As of 2025,

Consolidated Assets: NT\$13.099 billion

Consolidated Revenue: NT\$8.878 billion

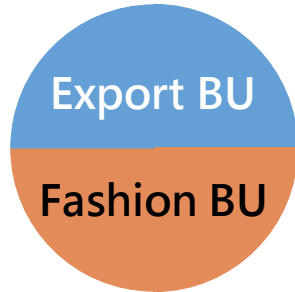
Book Value per Share: NT\$15.88



Business Coverage

Core Business

- Export
Sundry goods, furniture, patio and garment
- Oversea Offices: USA and CHINA

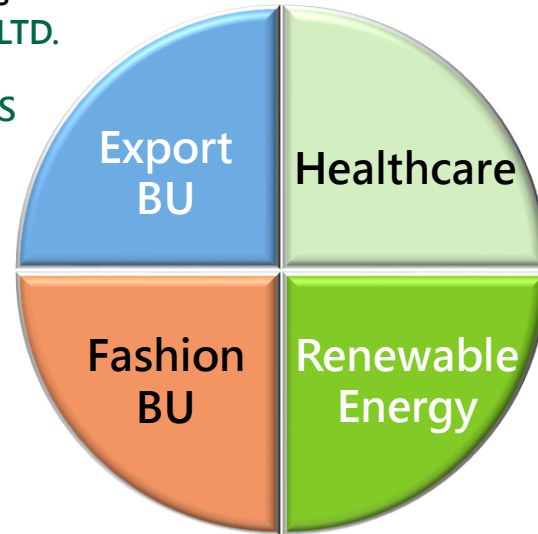


- Distributorship & Fashion Affiliates
 - G2000
 - BAYCREW'S GROUP: relume, JOURNAL STANDARD, B.C STOCK, FLIPPER'S, J.S. FOODIES



- Oversea Affiliates
 - QUALITY CRAFT LTD.
 - COLLTEX (HK)
 - TUNGYA COLLINS TERMINAL

Investment



- MINOSHIN INTERNATIONAL
CHRISTIAN LOUBOUTIN, BALLY, BALMAIN,
DELVAUX, DIESEL, DOLCE&GABBANA, HERNO
MARC JACOBS, RIMOWA, LADURÉE

- Hi-Clearance
- DV Biomed
- Jing Chi Biomed
- GrowTrend
- Taiwan Bio
- San Ho
- J&V Energy
- Yu Guang Energy
- Collins Energy Solutions (CES)
- CESone CO., LTD.
- Tuo Sen Energy
- De Rui Tech
- WinCharge Tech
- Pu Deng Solar
- Kai Lan Power
- GREENET

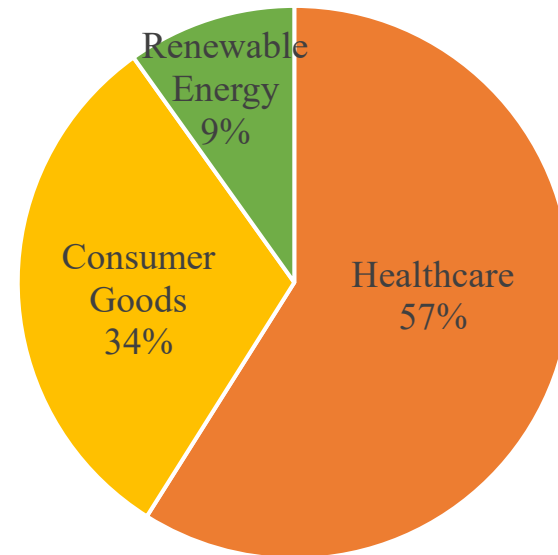
Investment | Impact Investing

Subsidiary

Industry Classification	NO	Name of subsidiary	Shareholding	Book Amount	%	Board Seat
Healthcare (57%)	1	Xing Chang Investment	100%	828,236	40%	✓
	2	Hi-Clearance (HCI)(1788)	5%	230,240	11.2%	✓
	3	San Ho Healthcare	11%	61,731	3.0%	✓
	4	Apricot Biomedical	4%	23,059	1.1%	
	5	GrowTrend Biomedical	52%	12,109	0.6%	✓
	6	Easting Biotechnology	26%	5,430	0.3%	
Consumer Goods (34%)	7	Q.C.L.	78%	336,171	16.4%	✓
	8	Minoshin International	68%	114,292	5.6%	✓
	9	Colltex HK	100%	110,016	5.4%	✓
	10	Collins BVI	100%	66,901	3.3%	✓
	11	Hexai Group Limited	24%	29,356	1.4%	✓
	12	JESCO International	100%	26,382	1.3%	✓
	13	Asia Logistics and Technology	10%	20,238	1.0%	✓
	14	Collins International	100%	3,017	0.1%	✓
Renewable Energy (9%)	15	Collins Energy Solutions (CES)	51%	156,807	7.6%	✓
	16	Yu Guang Energy	78%	30,076	1.5%	✓
	17	Collins Jubilee Energy	70%	15	0.001%	✓
17 in Total Amount				2,054,076	100%	-

Unit: NT\$ thousand

Invested in 17 subsidiary companies with the book amount of NT\$ 2.05 billion



Note:

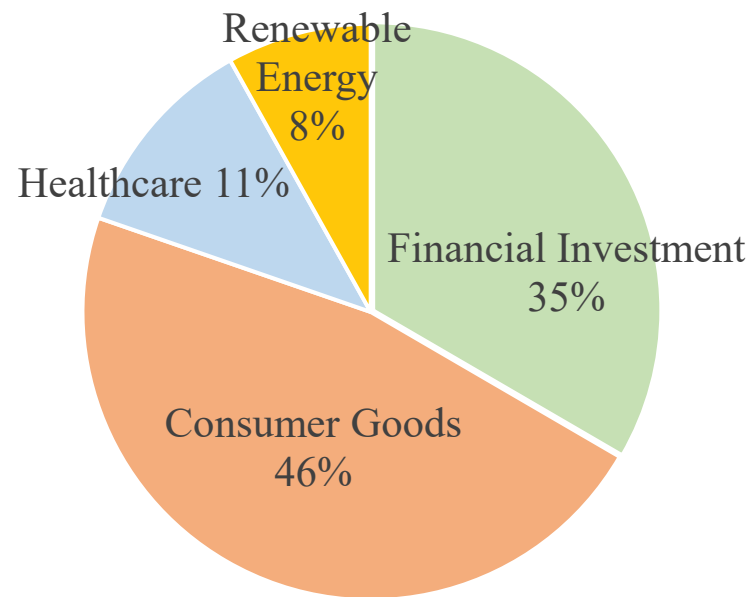
Except for the second-tier subsidiaries, please refer to Note 13(2) of Collins's Consolidated Financial Statement.

Investment | Impact Investing

FVPL FVOCI

Industry Classification	No	Marketable Securities	Fair Value	%	Board Seat
Consumer Goods (46%)	1	TXOne Networks	235,634	21.7%	
	2	Tungya Collins	85,130	7.8%	✓
	3	Guangyu International (6595)	69,460	6.4%	✓
	4	Axman (6804)	24,031	2.2%	✓
	5	Aerovision Avionics (8140)	23,760	2.2%	✓
	6	Kira Base	23,464	2.2%	
	7	Universal EC	22,780	2.1%	
	8	Anima Inc.	9,379	0.9%	
	9	PT. Tungya Perkasa	8,834	0.8%	
	10	Viscovery Pte	2,189	0.2%	
Financial Investment (35%)	11	SKFH (2888)	195,508	18.0%	
	12	Andra Capital Fund LP	120,530	11.1%	
	13	TSFHC PREF I	34,219	3.2%	
	14	SinoPac Global Multi Income Fund	12,569	1.2%	
	15	Leadsun Investment	5,864	0.5%	
	16	Fuh Hwa You Li Money Market	5,490	0.5%	
	17	Power World Fund	3,333	0.3%	✓
	18	TDCC	635	0.1%	
Healthcare (11%)	19	Shengde Pharmaceutical (4123)	43,709	4.0%	
	20	DV Biomed (6539)	30,089	2.8%	
	21	Jing Chi Biomed	25,685	2.4%	
	22	Formosa Healthy Co.,Ltd.	12,544	1.2%	
	23	EPED (PSB 7536)	7,355	0.7%	
Renewable Energy (8%)	24	J&V Energy (6869)	82,260	7.6%	✓
	25	GREENET CO., LTD.	1,520	0.1%	
25 in Total Amount			1,085,971	100%	

Holds 25 stocks in security with fair value of NT\$ 1.08 billion



Note 1: Financial assets include current and non-current.

Note 2: Except for the second-tier affiliates, please refer to Note 13(1)3. of Collins's Consolidated Financial Statement.

Financial Results

Consolidated B/S

Item	Fiscal Year				YoY	
	2025		2024		amt	g%
Cash and cash equivalents	960,450	7.33%	796,031	6.14%	164,419	20.65%
Financial assets-Current	288,021	2.20%	187,899	1.45%	100,122	53.29%
Financial assets-Current	97,829	0.75%	113,153	0.87%	(15,324)	(13.54%)
Accounts receivable, net	1,734,590	13.24%	1,822,651	14.06%	(88,061)	(4.83%)
Inventory	1,716,955	13.11%	1,683,810	12.99%	33,145	1.97%
Investment using the equity method	401,986	3.07%	388,141	3.00%	13,845	3.57%
Financial assets measured at fair value through other comprehensive income - non-current	579,700	4.43%	859,692	6.63%	(279,992)	(32.57%)
Total assets	13,099,305	100%	12,959,567	100%	139,738	1.08%
Short-term loans /Long-term loans due within one year /Long-term loans	3,571,329	27.26%	2,614,517	20.17%	956,812	36.60%
Total liabilities	6,539,383	49.92%	6,181,806	47.70%	357,577	5.78%
Total equity	6,559,922	50.08%	6,777,761	52.30%	(217,839)	(3.21%)

Unit: NT\$ thousand

Financial Results

Consolidated I/S

Item	Fiscal Year				YoY	
	2025		2024		amt	g%
Net operating revenue	8,878,736	100%	8,873,685	100%	5,051	0.06%
Cost of sales	6,263,058	70.54%	6,274,980	70.71%	(11,922)	(0.19%)
Gross profit	2,615,678	29.46%	2,598,705	29.29%	16,973	0.65%
Total operating expenses	2,264,932	25.51%	2,145,839	24.18%	119,093	5.55%
Operating net profit	350,746	3.95%	452,866	5.10%	(102,120)	(22.55%)
Total non-operating income and expenses	91,698	1.03%	44,665	0.50%	47,033	(105.30%)
Pre-tax net profit	442,444	4.98%	497,531	5.61%	(55,087)	(11.07%)
Total comprehensive income	169,580	1.91%	520,117	5.86%	(350,537)	(67.40%)
Profit attributable to: Owners of parent	98,658	1.11%	108,045	1.22%	(9,387)	(8.69%)
Basic earnings per share	\$0.47		\$0.52		(\$0.05)	(9.62%)

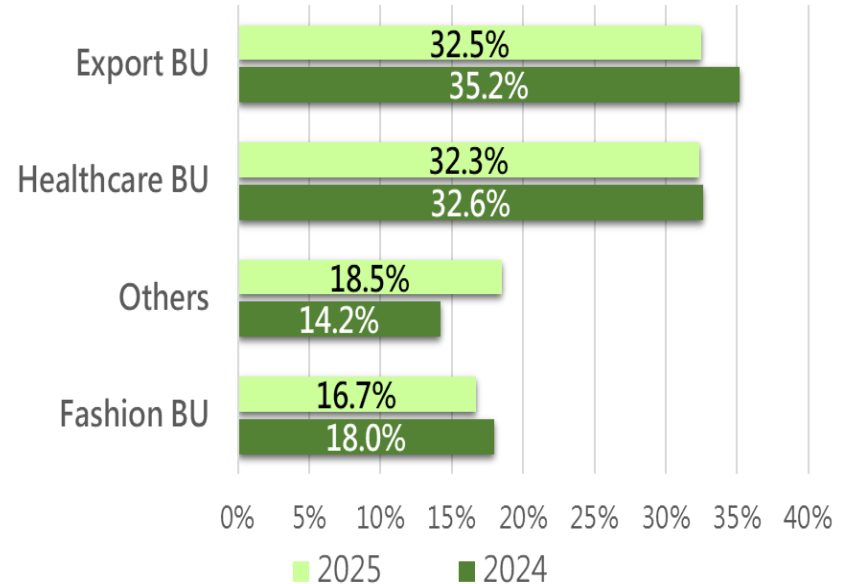
Unit: NT\$ thousand

Operational Overview

Revenue Mix

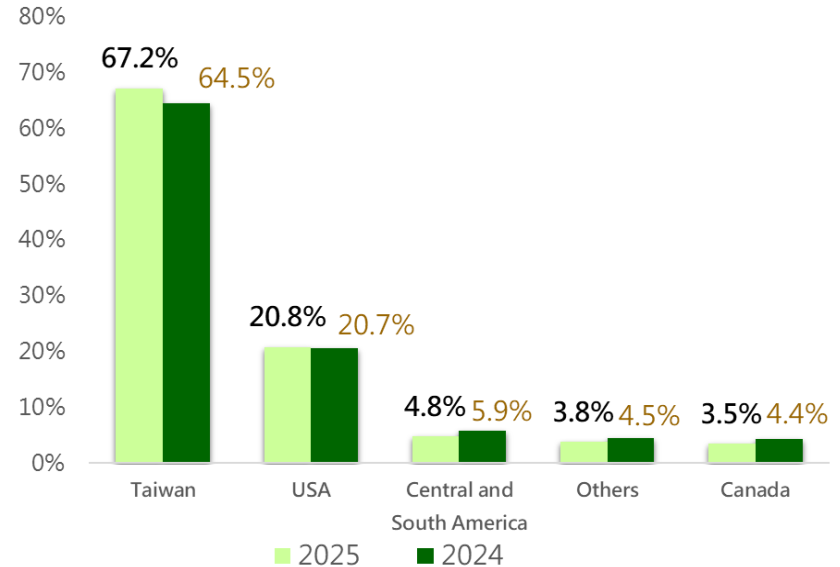
Revenue by Businesses:

Businesses	2025	2024
Export BU	32.5%	35.2%
Fashion BU	16.7%	18.0%
Healthcare BU	32.3%	32.6%
Others (including Renewable Energy)	18.5%	14.2%
Total	100%	100%



Revenue by Areas:

Area	2025	2024
Taiwan	67.2%	64.5%
The USA	20.8%	20.7%
The Canada	3.5%	4.4%
The Central and South America	4.8%	5.9%
Others	3.8%	4.5%
Total	100%	100%



Recent Highlights

- The Board of Directors approved appropriations of earnings in cash dividends NT\$ 0.60 per share.
- **Formosa Plastics Building Project:**
 1. January 2026: Obtained the Candidate Green Building Certificate issued by the Taiwan Architecture & Building Center(TABC).
 2. February 2026: Completed diaphragm wall unit construction, guide wall construction for cross-lot walls, and trial pile operations.

Recent Highlights

- **Trading: Addressing Tariff Impacts and Supply Chain Optimization.**
 - 1.Strengthening Customer Relationships.
 - 2.Flexible Supply Chain Layout.
- **Distributorship & Fashion Affiliates: Channel Expansion and Operational Efficiency Enhancement.**
 - 1.G2000 and Japanese Fashion Brands
 - Actively Expand Stores.
 - Strengthening Brand Rejuvenation and Improving Sales per Square Meter.
 - 2.Flipper's and J.S. Foodies (Japanese F&B)
 - Logistics Management.
 - Buzz Marketing.

Recent Highlights

- **Investment Portfolio: Diversifying the Business Scope.**

- 1. Fashion:**

- Securing the French patisserie brand, Ladurée.
- Enhancing profitability through digital marketing.

- 2. Healthcare:**

- Hi-Clearance: Establishing 4 medical logistics warehouses. Deepening expertise in AI-driven smart healthcare and biomedical materials.
- Long-term Care Business: Applying for the expansion of care facilities and actively seeking M&A (merger and acquisition) opportunities.

- 3. Renewable Energy:**

- Focusing on rooftop solar power system and develops Energy Management Systems (EMS) for the behind-the-meter(BTM) energy storage market.

- 4. Strategic Investment:**

- Continuing investments in mainstream industries and evaluating potential strategic targets.

Q&A

**We will feedback to your message on
the official Website of Collins Co., Ltd.
www.collins.com.tw**

Thank you for your participation.